

Sales/Distribution Position Wellington/Dufferin Counties (Orangeville Area)

Bio-Ag Consultants & Distributors Inc
Wellesley, Ontario
Self-employed, Part-Time Position

Bio-Ag Consultants & Distributors Inc. is a leading Canadian agricultural manufacturer of GMO-free & drug-free livestock premixes and Probiotics. **Bio-Ag** is a company devoted to understanding and working with nature. Since our founding in 1982, our mission has been to produce and supply products and services that warrant and support **true sustainable agriculture**. For more information about Bio-Ag visit our website at www.bio-ag.com.

We are currently seeking a highly motivated Sales Distributor to service a small existing client base and develop new opportunities in **Wellington/Dufferin Counties**. The ideal candidate will be a confident self-starter who is willing to learn and grow their business. This would start as a part-time position and could develop into a full-time opportunity over a couple of years.

Expectations

- Demonstrate an understanding of and endorse Bio-Ag's philosophy
- Service and maintain a small existing client base
- Actively pursue and develop new business
- Appropriately manage on-site inventory in an approved storage facility
- Accurately track orders and communicate in a timely manner with Bio-Ag staff
- Educate and support clients as they pursue sustainable agriculture
- Attend trade shows and local events to promote and grow business
- Follow requirements linked to CFIA (Canadian Food Inspection Agency) and Organic status
- Candidate needs access to a reliable vehicle in good repair to complete deliveries

Applicants for this position will need to demonstrate:

- Knowledge of the agricultural industry
- Experience in sales and territory development
- Practical knowledge of the Dairy industry
- Strong communication skills - both written & verbal
- Strong customer service skills
- An ability to work independently and in an organized manner
- Exceptional organizational skills with attention to detail and ability to work with deadlines
- Must be comfortable lifting 25kg bags
- Computer skills including Microsoft Office products would be an asset

Compensation

- Commission based on sales

Bio-Ag welcomes all applicants; we will only contact those invited for an interview. Interested candidates should forward their resumes with cover letter and references by June 15th, 2008 to:

Bio-Ag Consultants & Distributors Inc.
Attention: Rebecca Shaw
P.O. Box 189, Wellesley, ON N0B 2T0
Fax: 519-656-2534
Email: hr@bio-ag.com